



**Sinhgad Institutes**

SINHGAD TECHNICAL EDUCATION SOCIETY'S ®

# **S. K. N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT**

(Approved By AICTE, Recognized by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

S. No. 10/1, Ambegaon (Bk.), Pune - 411 041, Phone: 020 - 24354036, Fax: 020-24354036

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## **Subject Preferences Form Submitted by Faculty Members**

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<b>Name of the Faculty :</b> Prof. Kalpana Sayankar		
<b>Academic Year :</b> 2023-24		
<b>Semester :</b> I & III		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	✓
103	Economic Analysis For Business Decisions	✓
104	Business Research Methods	
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	✓
108	Indian Economy	
109	Entrepreneurship Development	✓
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Management	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	✓
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive Intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	✓
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

*[Handwritten signature]*

Name of the Faculty : <i>Prof. Kalpana Sayankar</i>		
Academic Year : <i>2023-24</i>		
Semester : <i>II &amp; IV</i>		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	✓
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	✓
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	✓
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	✓
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	✓
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414. HR	Leadership and Succession	✓
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

Name of the Faculty : <i>Sheetal Sarnot</i>		
Academic Year :	2023-24	
Semester :	I <sup>st</sup> and III <sup>rd</sup>	
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	✓
102	Organizational Behaviour	
103	Economic Analysis For Business Decisions	
104	Business Research Methods	
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Management	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	✓
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	✓
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	✓
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	✓
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

*Sheetal Sarnot*

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

*Siswanto*

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<b>Name of the Faculty :</b> Dr. Ganesh Yadav		
<b>Academic Year :</b> 2023-2024		
<b>Semester :</b>		
<b>Course No.</b>	<b>Course Name</b>	<b>Tick your preferences</b>
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	
103	Economic Analysis For Business Decisions	
104	Business Research Methods	
105	Basics of Marketing	
106	Digital Business	✓
107	Management Fundamentals	✓
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Masnagement	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive Intell. using Python	
306	International Business Economics	
308	Project Management	✓
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

*Amruth*



Name of the Faculty : <i>Dr. Gansh Yadu</i>		
Academic Year :		
Semester :		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	<input checked="" type="checkbox"/>
202	Financial Management	
203	Human Resources Management	
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	<input checked="" type="checkbox"/>
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Job In Recruitment and Selection	
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	<input checked="" type="checkbox"/>
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	<input checked="" type="checkbox"/>
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	<input checked="" type="checkbox"/>
412.FIN	Strategic Cost Management	
414. HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

*Gansh*

<b>Name of the Faculty :</b> Prof. Niketa Patel		
<b>Academic Year :</b> 2023-2024		
<b>Semester :</b> I & III		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	
103	Economic Analysis For Business Decisions	
104	Business Research Methods	
105	Basics of Marketing	✓
106	Digital Business	✓
107	Management Fundamentals	
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	✓
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Management	✓
302	Decision Science	
303	Summer Internship Project*	✓
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	✓
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

*N. Patil*

Prof. Niketa Patil

Name of the Faculty : Prof. Niketa Patel		
Academic Year : 2023-2024		
Semester : II & IV		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	✓
202	Financial Management	
203	Human Resources Management	
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	✓
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403 Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	✓
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414. HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	✓

*APatel*

Prof. Niketa Patel

<b>Name of the Faculty :</b> Dr. Roza A. Pasashar		
<b>Academic Year :</b> 2023 - 2024		
<b>Semester :</b> I and III		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	✓
103	Economic Analysis For Business Decisions	
104	Business Research Methods	
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	✓
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	✓
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Masnagement	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	✓

314 HR	HR perspective in Mergers and Acquisition	✓
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

  
 Dr. Roza A. Panashare

Name of the Faculty : <i>Dr. Roza A. Parashar</i>		
Academic Year : <i>2023-2024</i>		
Semester : <i>II &amp; IV</i>		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	✓
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	✓
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	✓
218 HRM	Lab in Recruitment and Selection	✓
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	✓
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	✓
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	✓
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414. HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

*Roza*  
Dr. Roza A. Parashar

<b>Name of the Faculty :</b> Prof. (Dr.) Shalaka Sakhekar.		
<b>Academic Year :</b>	2023-24	
<b>Semester :</b>	1 & 3	
<b>Course No.</b>	<b>Course Name</b>	<b>Tick your preferences</b>
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	✓
103	Economic Analysis For Business Decisions	
104	Business Research Methods	✓
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	✓
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	✓
191	Cyber Security 1	✓
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Masnagement	✓
302	Decision Science	
303	Summer Internship Project*	✓
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	✓
318 HR	Performance Management System	



314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	✓
392	Skill Development 1	

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Name of the Faculty : Dr. Shalaka Sakhekar		
Academic Year : 23-24		
Semester : 2, 4		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	✓
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	✓
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	✓
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414.HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY 1	✓
	SKILL DEVELOPMENT	

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<b>Name of the Faculty :</b> Dr. Ram Kolhe		
<b>Academic Year :</b> 2023-2024		
<b>Semester :</b> I, II		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	
103	Economic Analysis For Business Decisions	
104	Business Research Methods	
105	Basics of Marketing	✓
106	Digital Business	
107	Management Fundamentals	
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Masnagement	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	✓
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	✓
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

  
 Dr. Ram Kolhe

Name of the Faculty : <i>Ram Kolhe</i>		
Academic Year : <i>2024-2025</i>		
Semester : <i>II, IV</i>		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	✓
202	Financial Management	
203	Human Resources Management	
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	✓
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	✓
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414.HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

*Ram Kolhe*  
Dr. Ram Kolhe

<b>Name of the Faculty :</b> Pathak mrunali suendra		
<b>Academic Year :</b> 2023-2024		
<b>Semester :</b> I and III		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	
103	Economic Analysis For Business Decisions	✓
104	Business Research Methods	
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	✓
108	Indian Economy	✓
109	Entrepreneurship Development	
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Masnagement	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	✓
308	Project Management	
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

*Prof. P. P. Patil*

Prof. P. P. Patil

Name of the Faculty : Prof. Parmal Raninder		
Academic Year : 2023-2024		
Semester : Sem II and IV		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	✓
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	✓
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases In Finance	
404.HR	Current Trends & Cases In Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414. HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

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manoj pathak



<b>Name of the Faculty :</b> Dr. Manoj K. Jaiswal		
<b>Academic Year :</b> 2023-24		
<b>Semester :</b> I & II		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	
103	Economic Analysis For Business Decisions	
104	Business Research Methods	✓
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	
108	Indian Economy	
109	Entrepreneurship Development	
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	
<b>Sem-III</b>		
301	Strategic Management	
302	Decision Science	✓
303	Summer Internship Project*	
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	✓
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	✓
313 OSCM	Sustainable Supply Chains	✓
317 OSCM	Six sigma for operations	✓
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

*Manoj S. Lawan*  
 Dr. Manoj S. Lawan

Name of the Faculty : <i>Dr. Manoj S. Kulkarni</i>		
Academic Year : <i>2023-24</i>		
Semester : <i>Sem II &amp; Sem IV</i>		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	
204	Operations & Supply Chain Management	✓
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	✓
206 OSCM	Supply Chain Management	✓
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	
217 OSCM	Planning & Control of Operations	✓
219 OSCM	Inventory Management	✓
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	✓
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	✓
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414.HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	✓
	CYBER SECURITY	
	SKILL DEVELOPMENT	

*Dr. Manoj S. Kulkarni*  
*Dr. Manoj S. Kulkarni*


Name of the Faculty : Dr. Prajoti Dhanshetki		
Academic Year : 23-24		
Semester : II & IV		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	
204	Operations & Supply Chain Management	✓
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	✓
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	✓
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Job In Recruitment and Selection	
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	✓
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
404.HR	Current Trends & Cases in Human Resource Management	
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	✓
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414.HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

Dr.

Dr. Prajoti Dhanshetki

<b>Name of the Faculty :</b> Prof. Mayuri Yadav		
<b>Academic Year :</b> 2023-2024		
<b>Semester :</b> I & II		
Course No.	Course Name	Tick your preferences
<b>Sem-I</b>		
101	Managerial Accounting	
102	Organizational Behaviour	✓
103	Economic Analysis For Business Decisions	
104	Business Research Methods	
105	Basics of Marketing	
106	Digital Business	
107	Management Fundamentals	✓
108	Indian Economy	
109	Entrepreneurship Development	✓
113	Verbal Communication Lab	
115	Selling and Negotiations Skills Lab	
116	MS Excel	
191	Cyber Security 1	
192	Human Rights 1	✓
<b>Sem-III</b>		
301	Strategic Masnagement	
302	Decision Science	
303	Summer Internship Project*	
304 MKT	Services Marketing	
304 FIN	Advanced Financial Management	
304 HR	Strategic Human Resource Management	✓
304 OSCM	Services Operations Management - II	
304 BA	Advanced Statistical Methods using R	
305 MKT	Sales & Distribution Management	
305 FIN	International Finance	
305 HR	HR Operations	
305 OSCM	Logistics Management	
305 BA	Machine Learn.&Cognitive intell. using Python	
306	International Business Economics	
308	Project Management	
309	Knowledge Management	✓
<b>Marketing</b>		
312 MKT	Business to Business Marketing	
314 MKT	Digital Marketing 2	
315 MKT	Marketing of Financial Services - II	
<b>Finance</b>		
315 FIN	Corporate restructuring	
317 FIN	Indirect Taxation	
318 FIN	Digital Banking	
<b>HRM</b>		
313 HR	Psychometric Testing and Assessment	
318 HR	Performance Management System	

314 HR	HR perspective in Mergers and Acquisition	
<b>Operations</b>		
312 OSCM	Manufac. Resource Planning	
313 OSCM	Sustainable Supply Chains	
317 OSCM	Six sigma for operations	
<b>BA</b>		
313 BA	Industrial Internet of Things	
314 BA	Supply Chain Analytics	
317 BA	E commerce Analytics - I	
391	Cyber Security 3	
392	Skill Development 1	

  
 Prof. Mayurji Yadav

Name of the Faculty : Dr. Mayalei Yadav		
Academic Year : 2023-2024		
Semester : II & IV		
Course No.	Course Name	Tick your preferences
<b>Sem-II</b>		
201	Marketing Management	
202	Financial Management	
203	Human Resources Management	✓
204	Operations & Supply Chain Management	
205 MKT	Marketing Research	
206 MKT	Consumer Behaviour	
205 FIN	Financial Markets and Banking Operations	
206 FIN	Personal Financial Planning	
205 HR	Competency Based Human Resource Management	✓
206 HR	Employee Relations & Labour Legislation	
205 OSCM	Services Operations Management - I	
206 OSCM	Supply Chain Management	
205 BA	Basic Business Analytics using R	
206 BA	Data Mining	
208	Geopolitics & World Economic Systems	
209	Start Up and New Venture Management	
210	Qualitative Research Methods	
214	Industry Analysis & Desk Research	
217 MKT	Integrated Marketing Communications	
221 MKT	Marketing of Financial Services - I	
217 FIN	Securities Analysis & Portfolio Management	
219 FIN	Direct Taxation	
217 HRM	Labour Welfare	
218 HRM	Lab in Recruitment and Selection	✓
217 OSCM	Planning & Control of Operations	
219 OSCM	Inventory Management	
217 BA	Marketing Analytics	
221 BA	Data Warehousing Project Life Cycle Management	
291	Cyber Security 2	
292	Human Rights 2	✓
<b>Sem-IV</b>		
401	Enterprise Performance Management	
402	Indian Ethos & Business Ethics	
403 MKT	Marketing 4.0	
403.FIN	Financial Laws	
403.HR	Organizational Diagnosis & Development	✓
403.OSCM	403.Operation strategy	
403.BA	Economics of Network Industries	
404 MKT	Marketing Strategy	
404.FIN	Current Trends & Cases in Finance	
	Current Trends & Cases in Human Resource Management	✓
404.OSCM	Industry 4.0	
404.BA	Artificial Intelligence in Business Applications	
405	Global Strategic Management	
408	CSR & Sustainability	
409 MKT	Customer Relationship Management	
409.FIN	Fixed Income Securities	
410.HR	Designing HR Policies	✓
409.BA	E Commerce Analytics - II	
413 MKT	Retailing Analytics	
412.FIN	Strategic Cost Management	
414. HR	Leadership and Succession	
411.OSCM	Six Sigma for Operation	
	CYBER SECURITY	
	SKILL DEVELOPMENT	

  
 Dr. Mayalei Yadav